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# PROFESSIONAL PRACTICE CONSULTANTS OF N.J., INC.

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## **If you're buying a practice through another broker**

**. . . and need unbiased advice . . .**

We can represent **your** interests and provide advice and counsel for **you**.

Purchasing a practice will probably be (except for your home) the largest purchase you'll ever make.

Buying a practice without professional help is a potentially dangerous scenario. There are so many "hidden" traps that need to be uncovered, and we can serve as your guide through the process.

Some of the services we can provide are:

- **Comment on the valuation of the practice**
- **Explain the figures**
- **Verify the patient count (when possible)**
- **Comment on the management aspects**
- **Comment on future potential**
- **Review documents**
- **Review financials**
- **Review pro forma**

The fee to act as your advisor in any one given practice analysis is \$3,500, payable as follows:

- **\$2,500 when you engage me and the balance at the closing.**
- **If the closing (sale) does not occur, the final \$1,000 is not owed.**

P.S. We never engage in **dual representation** as we feel it automatically creates a conflict of interest.